

Investor Relations

The Manager is committed to high standards of disclosure and corporate transparency. We place a high priority on providing accurate and timely disclosure of financial results, announcements and relevant information related to MCT to the public. To do so, we endeavour to use clear language and maintain consistent disclosures on both positive and negative issues. We proactively engage investors, analysts and the media to communicate our business case and to understand and address their concerns where possible. Various avenues and modes of communications are in place to facilitate regular and frequent interactions with the investment community. These include:

- Announcements, press releases, investor presentations and related general information are updated and easily available on MCT’s website at www.mapletreecommercialtrust.com.
- All financial news releases and stock exchange announcements are published and available on the SGX-ST website.
- Investors and the public can sign up to MCT’s electronic mailing list to receive email notifications of news and updates related to MCT.
- Enquiries and feedback can be conveniently sent to the Manager through the “Contact Us” link on our website.



We also place emphasis on quality interaction with the investment community through AGMs, briefings, face-to-face investor meetings, teleconferences, investor conferences, roadshows and property visits. To strengthen understanding by existing investors and to reach out to new ones, we participated in several conferences and non-deal roadshows in Singapore, as well as other key financial cities such as Hong Kong, Seoul and Sydney in FY17/18. In total, we met over 280 fund managers, institutional investors and analysts during the year.

In addition, analysts’ briefings are conducted every six months to provide updates on MCT’s half-year and full year financial results and operational performance. Singaporeans and overseas investors, fund managers and the public can participate in the briefings through a “Live” webcast and submit questions through the online platform.

These platforms offer opportunities for the Manager to interact first-hand with Unitholders, understand their views, gather feedback and address concerns. To keep the senior management and the Board abreast of market perception and concerns, the Investor Relations Department provides regular updates on analysts’ views and estimates, analysis of Unitholders’ register and key feedback from the market.

We value the support from our retail investors. On 25 July 2017, we successfully held our sixth AGM. The meeting was well-attended by Unitholders and all resolutions were approved. MCT also participated in the REITs Symposium 2017, co-organised by REITAS, to reach out to more than 1,200 retail investors.

As at 31 March 2018, MCT was actively covered by 12 research analysts.

Research Coverage

Bank of America Merrill Lynch	CIMB	Citigroup	CLSA
Credit Suisse	DBS	Deutsche Bank	Goldman Sachs
HSBC	JP Morgan	Macquarie Bank	Maybank Kim Eng

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Investor Relations Activities in FY17/18

	Event	Venue
First Quarter (1 April 2017 to 30 June 2017)	Analysts' Results Briefing and 'Live' Webcast for 4Q and FY16/17 Results	Singapore
	4Q and FY16/17 Results Investors Luncheon hosted by Bank of America Merrill Lynch	Singapore
	dbAccess Asia Conference 2017	Singapore
	Non-deal Roadshow hosted by Macquarie	Hong Kong
	REITs Symposium 2017	Singapore
Second Quarter (1 July 2017 to 30 September 2017)	6 th AGM	Singapore
	1Q FY17/18 Results Investors Luncheon hosted by CLSA	Singapore
	Citi-REITAS-SGX C-Suite Singapore REITs and Sponsors Corporate Day	Singapore
Third Quarter (1 October 2017 to 31 December 2017)	Analysts' Results Briefing and 'Live' Webcast for 2Q and 1H FY17/18 Results	Singapore
	2Q and 1H FY17/18 Results Investors Luncheon hosted by Goldman Sachs	Singapore
	SGX-JP Morgan Real Estate Corporate Day	Sydney
Fourth Quarter (1 January 2018 to 31 March 2018)	3Q and YTD FY17/18 Results Investors Luncheon hosted by HSBC	Singapore
	SGX-DBSV-REITAS SREITs Corporate Day	Seoul

Financial and Distributions Calendar

25 April 2017	4Q and FY16/17 Results Announcement
30 May 2017	Payment of 4Q FY16/17 Distribution
27 July 2017	1Q FY17/18 Results Announcement
30 August 2017	Payment of 1Q FY17/18 Distribution
25 October 2017	2Q and 1H FY17/18 Results Announcement
29 November 2017	Payment of 2Q FY17/18 Distribution
24 January 2018	3Q and YTD FY17/18 Results Announcement
28 February 2018	Payment of 3Q FY17/18 Distribution
24 April 2018	4Q and FY17/18 Results Announcement
31 May 2018	Payment of 4Q FY17/18 Distribution

Financial & Distribution Calendar for FY18/19 (Tentative)

July 2018	7 th AGM
July 2018	1Q FY18/19 Results Announcement
August 2018	Payment of 1Q FY18/19 Distribution
October 2018	2Q and 1H FY18/19 Results Announcement
November 2018	Payment of 2Q FY18/19 Distribution
January 2019	3Q and YTD FY18/19 Results Announcement
February 2019	Payment of 3Q FY18/19 Distribution
April 2019	4Q and FY18/19 Results Announcement
May 2019	Payment of 4Q FY18/19 Distribution

UNITHOLDER ENQUIRIES

If you have any enquiries or would like to find out more about us, please contact:

THE MANAGER

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Vice President
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FOR SUBSTANTIAL UNITHOLDER'S NOTIFICATIONS AND RELATED ENQUIRIES

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UNITHOLDER DEPOSITORY

For unitholding account-related matters, such as change of personal details and historical unitholding records, please contact directly:

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Singapore 138588

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F: (65) 6535 0775
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